# Avionté CONNECT

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August 4-6, 2025 <u>Hilton Minneapolis</u>



# 201 PIXEL Bots Al-Powered Candidate Screening & Interview Automation

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# **About Me:**

- Misha St.Clair
- Product Trainer
- 15+ years in technical training
- Arrgh, snakes!



# Why are we here?

PIXEL's AI-powered tools can save recruiters over **10 minutes per interview** and **2 minutes per message**, transforming administrative time into relationship-building opportunities.



#### **BY THE END OF THE SESSION**

You'll be ready to:

• Eliminate manual screening tasks

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- Improve candidate experience
- Focus on what you do best

# The Agenda



**PIXEL Bots Overview** 







Measuring Success



Implementation Best Practices



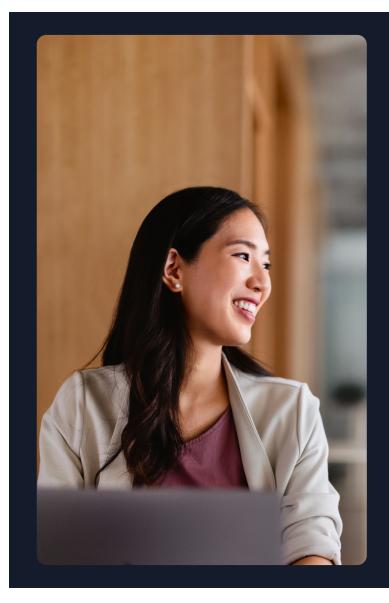


# Important Note About PIXEL

To determine whether *your* current package includes PIXEL:

- 1. Contact your Account Manager directly
- 2. Don't know who your Account Manager is? Open a support ticket at <u>support@avionte.com</u>

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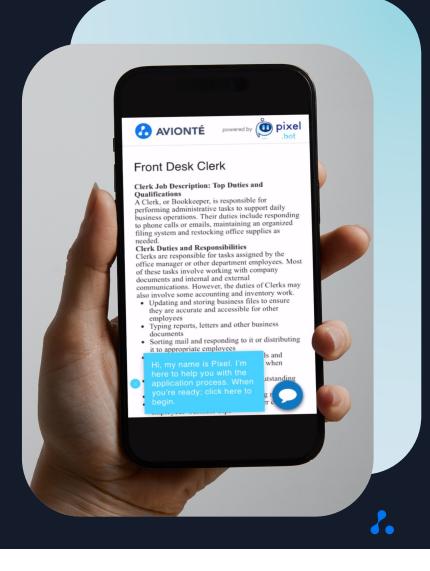
# SIA research shows that Al effectively addresses key recruitment pain points.

- **Phone tag** with candidates
- 2 **Repetitive** questioning across applicants
- **3** Inconsistent evaluation criteria
- **4 Limited** after-hours response capabilities
- 5 Difficulty screening multilingual candidates

# Using GenAl PIXEL Bots

Automate **low-value** recruiting tasks for staffing firms by:

- Conducting automated interviews with custom chatbots
- Scoring and organizing interview results in user-friendly reports
- **Communicating** with talent via text throughout the employment lifecycle



### "When AI is widely available to support the managerial process, managers have more time to spend being human."

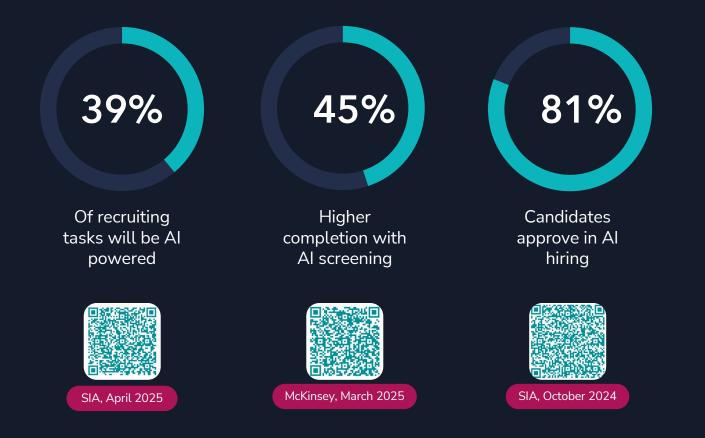
Staffing Industry Analysts, April 2025: AI Use Cases for Staffing Firms

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# **Evolution of AI in Recruitment**



# Industry Trends & Market Research



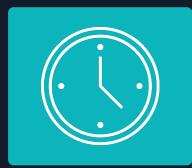
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# PIXEL is your Digital Recruiting Assistant

1	PIXEL Bots
2	Automated Interview Scoring
3	Unclaimed Talent Identification
4	Live Chat and Talent Engagement
5	PIXEL Alerts



# **Benefits of using GenAl**









Asynchronous

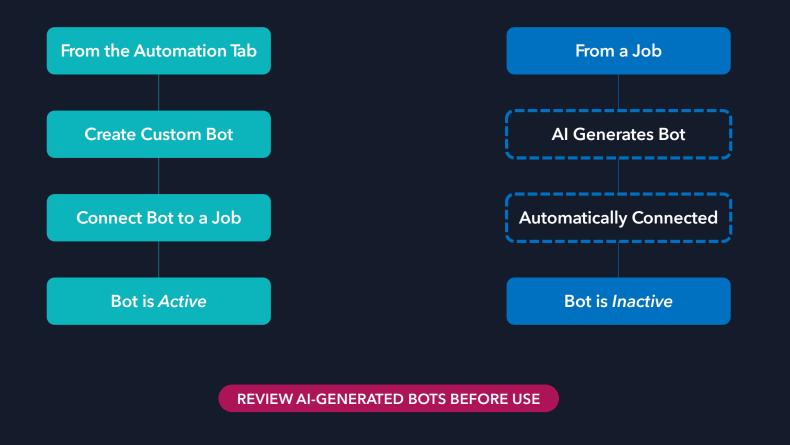
**Resilient and Adaptive** 

Safe and Ethical

Multilingual



## **Bot Creation Paths**



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### Name the bot and start with Opening Questions

	Baker			ID: 279578 (Active)	<b>រ្ល៊ែវ</b> Bot S
0	Interview Builder	Associate Bot	Next: Associate Bot >		
		Opening	Questions		
Lang	guages ⊘				
En	glish				*
	oduction ③	he interviewd This shew	le tello loos then ton m	in the to compate	
			ild take less than ten m	inutes to compet	е.
	• • • • •	ars after the Introduction: or "repeat" a question.			
Wor	k Authorization ⑦				×
Are	you authorized to w	vork in the United State	s without sponsorship?		
Req	ulred Preferred			Weig	3 ht
			+C		

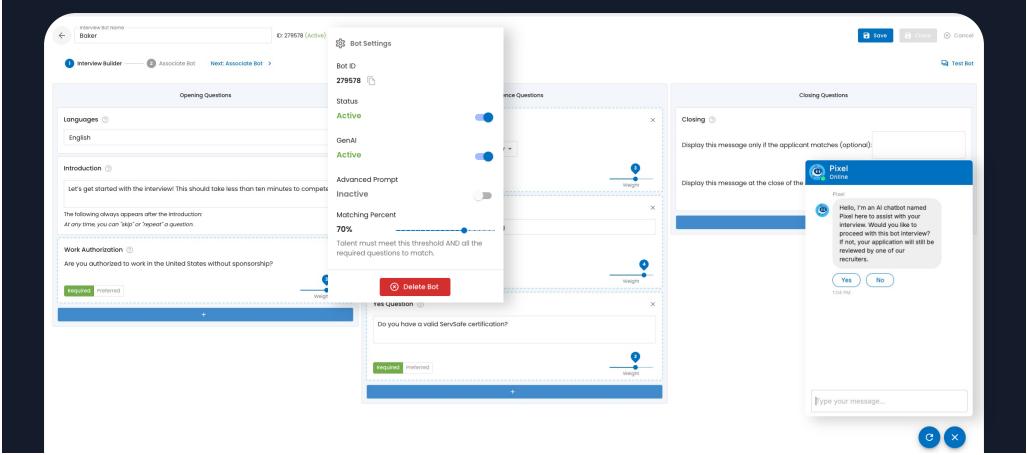
# Add questions around details such as skills and salary

Experience Questions	
lary 🔿	×
lary range for this job:	
20 to \$ 30 Per Hour -	
	3
equired Preterred	Weight
П ()	×
	~
3 Years 👻 of Commercial baking	
Ask about confidence	
	4
equired Preferred	Weight
Question ⊘	×
you have a valid ServSafe certification?	

Closing questions can vary based on interview results

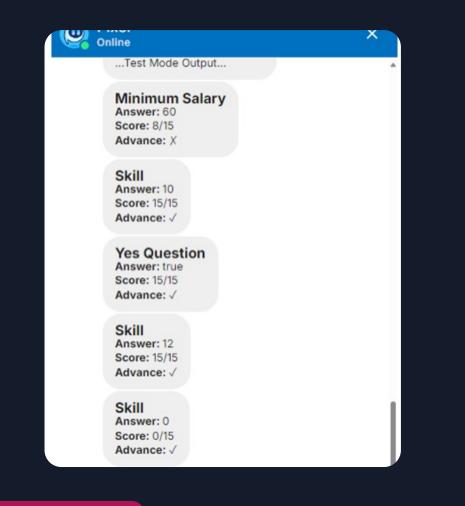
	🔒 Save 📄 Clone 🛞 🤇	Cancel
	Q 1	est Bot
Closing Ques	stions	
Closing 🕜		
Display this message only if the applicant matche	es (optional):	
Display this message at the close of the interview:	We're all set. Thank you for interviewing with me today! Have a nice day.	
+		_

#### BotsSettingestellter fuithier BOhliguration



### **Recruiter Bots Testing**

- Test thoroughly before deploying
- Verify multiple response variations
- Confirm scoring works as expected
- Test required questions and boundary conditions, such as salary falling outside the threshold



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#### CANDIDATES NEVER SEE SCORES OR RATINGS

Asteroid Miner	ID: 274337 (Active) 🐯 Bot Settings	🗟 Save 🔒 Clone 🛞 Can			
Interview Builder — 2 Associate Bot Next: Associate Bot >		Pa Test I			
Opening Questions	Experience Questions	Closing Questions			
ntroduction ⑦	skill ⑦ ×	Closing ⑦ Display this message only if the applicant passes the interview			
Thanks for your application! Let's get started with the interview!	Min 2 Years - of Aeronautic Field Experience	(optional): You sound like you're ready for the stars! Stay down to Earth for now - we'll follow up shortly to schedule your next interview!			
he following always appears after the Introduction: t any time, you can "skip" or "repeat" a question.	Required Preferred				
'es Question ⊘ ×	Weight	Display this message at the close of the interview:			
Are you fascinated by outer space and eager to contribute to the advancement of space exploration?	Salary (2) × Salary range for this job:	We're all set. Thank you for interviewing with me today! Have a nice day.			
	\$ 35 to \$ 55 Per Hour -	+			
Required Preferred Weight	Required Proferred Weight				

Associate it with a Job for automatic sending to applicants

2.

# **Al Generated Bots**

# **AI** Generated Bots

Bots can be generated from Job Details

Gingerbread Baker
OPEN NOT POSTED
Wayne Enterprises - Las Vegas (Active) Las Vegas , NV
Las Vegas, NV 89148 Use A.I. to generate interview bot from Job
Hot - O M R

# **AI** Generated Bots

Bots can be generated from Job Details

Req ID:	MS9396162324
Job ID:	44374698 Back Office Order ID:
Job Owners:	Misha St. Clair
Job Branch:	(LI Division-US) Bloomington Test
Sales Rep:	Mitchell Sanford
Job Origin:	Manual Entry
Pixel Bot:	Gingerbread Baker Interview

### **AI** Generated Bots

### Review AI Generated Bots before use

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Interview Bot Name     Gingerbread Baker Interview_20250519182600     D: 487784 (Inactive)	tor Settings	B Save G Clone 📀 Cance			
Interview Builder		Q Test Bor			
Opening Questions	Experience Questions	Closing Questions			
Introduction ③	skill 🗇 🛛 🗙	Closing 💿			
Let's get started with the interview!	Min 1Year - of Cooking	Display this message only if the applicant matches (optional):			
The following always appears after the Introduction:	Ask about confidence				
At any time, you can "skip" or "repeat" a question.	Required Preferred	We're all set. Thank you for Display this message at the close of the interview; interviewing with me today! Have a nice day.			
Languages 💿		ince cuy.			
English	Yes Question 💿 🛛 🗙	+			
Commute Time 💮 🔷	ServSafe Food Handler certification				
The work site location from Bold will be used	•				
Required Preferred Weight	Required Preferred Weight				
+	Yes Question 💿 🛛 🗙				
	Food Safety Manager Certification				
	Required Preferred Weight				
	Freeform Question ⑦ ×				
	Custom Job Detail Requirement: Safety Equipment Min Apron and gloves				
	Freeform Question 🕤 🛛 🗙				
	Describe your experience baking gingerbread and other seasonal treats				

# **Connecting Bots to Jobs**



**Custom Bot** Select jobs to connect Al-Generated Bot Automatically connected



One to Many? One bot can connect to multiple jobs Each job can *only* connect to one bot

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# The 7 Question Types

1	<b>Salary:</b> Range-based scoring
2	<b>Work Authorization:</b> All-or-nothing scoring
3	<b>Commute Time:</b> Satisfaction-based
4	<b>Education/Security Clearance:</b> Level-based
5	<b>Freeform:</b> Unscored, conversation-based
6	<b>Yes/No:</b> Exact match required
7	<b>Skills:</b> Proportional scoring

# Weight Assignment Strategy

**Best Practice Recommendation Examples** 



**Work Authorization** Set **high** weights for **essential** criteria



**Commute** Consider **lower** weights for **flexible** details

.

USE DIFFERENT WEIGHTS FOR DIFFERENT REQUIREMENTS

### Required and Preferred Questions: Impact on Results



#### **Required Questions**

- Impact both Candidate Rating *and* Interview Scheduling eligibility
- If minimum threshold isn't met, rating drops to 0% and follow-up scheduling is unavailable



### **Preferred Questions**

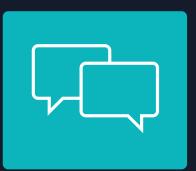
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- Impact scores only
- Lower-scoring candidates can still schedule a follow-up interview

# Freeform Questions in PIXEL Bots









Not Scored

Never Required , Always Unweighted Conversational

Transcript Excerpts

# Best practices for freeform questions

### Be specific:

Teaching" < I Teaching Spanish to middle school students"</li>
 "Do you like working with technology?" < I "Do you have experience with educational technology in a high school setting?"</li>

### Keep them concise:

Candidates are often using mobile devices and prefer shorter responses



### Break complex inquiries into parts:

Use structured questions to guide candidates through multi-part responses

### Limit quantity:

Open-ended questions can increase completion time and potential drop-off

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### Avoid redundancy:

Account for information already captured in previous questions

# Multilingual Capabilities

- 6 supported languages: English, Spanish, French, German, Italian, Portuguese
- A bot created in one language works in all supported languages
- Language selection occurs at beginning of interview only

	Pixel Online	
Langu	Pixel English Español Français Deutsch Italiano Português	
Engl Espo Frar	11:25 AM	
Deu Italia		
Port		
	Type your message	2



52% increase in Spanish-speaking candidate engagement

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# **Delivering Bots**

# Delivering Bots to Candidates

Use Talent Engagement to send bots

₿.

	myDashb	ooard Jobs	Talent Tim	esheet Invoices	Companies	Documents	Back Office	e Analyze	QuickPlace	Automation	
	Live Chat	Talent Engag	gement Pixel B	ots Pixel Interview	vs Genai Studio	Calendar	Workflows	Automation F	Rules		
Talent Engagement > Crea Create Talent Engager		nt Notification	1								
Notification Title	ïtle										
Notification Trigger Application Received	~										
Schedule When	~										
Insert: { } Variable		~	🙂 Emoji 🗸								

Thanks for applying to {{Job/Position Name}}! Please consider interviewing with our AI bot by clicking this link: {{Bot Interview Link}}

#### Delivering Bots to Candidates

Set Notification Trigger to Application Received

#### Notification Title

Enter a Notification Title

#### Notification Trigger

Application Received

#### Schedule

When

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#### Delivering Bots to Candidates

Insert the Bot Interview Link with the Variable dropdown

Application Received	~			
Schedule				
When	~			
Insert: { } Variable		~	🙂 Emoji	×.
Thanks for applying to {{Jo	ob/Positic	on Name}}! Ple	ase consider	interviewing with our AI bot by clicking this link: {{Bot Interview Link}}
If there is an interview bot	associate	ed with the Job	ID, send this	message shortly after the application is received.

#### Delivering Bots to Candidates

Use **Notification Preference** to select SMS or push notifications Check **Set As System Default** to reach Unclaimed Talent Allow access to this Notification

If there is NOT an interview bot associated with the JobID, send this message shortly after the application is received.

Notification Preference Notify talent in the app, no SMS will be sent.

Set As System Default

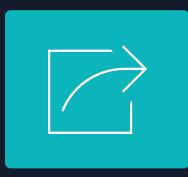
The EngageAssistant will send this notification to Talent who are not associated with a Recruiter in the system.

#### Notification Access (?)

P. Select Users

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#### **Delivering Bots to Candidates**









**Talent Engagement** Configure an Application Received trigger to send bots to applicants Bot Interview Link Use the Variable dropdown to insert {{Bot Interview Link}} Notification Preference Choose between in-app or SMS notifications Unclaimed Talent Check Set as System Default to reach people who are not yet assigned to a recruiter



## **Bot Workflow**

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## **Bot Workflow**



Post job in AviontéBOLD



Attach Bot Interview



Application Received Trigger



Apply for Job



System automatically sends



Receive message with link



Interact with AI interviewer



Receive next steps based on results

#### Human-like Chat Experience

- PIXEL with GenAl allows for a natural, conversational flow that is familiar and comfortable for applicants
- Talent can complete the interview directly from their mobile devices
- This more engaging experience has led to an average increase of 40% to completion rates, compared with traditional forms or more basic, rigid chatbots



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#### Pixel



Hello, I'm an AI chatbot named Pixel here to assist with your interview. Would you like to proceed with this bot interview? If not, your application will still be reviewed by one of our recruiters.

Yes No

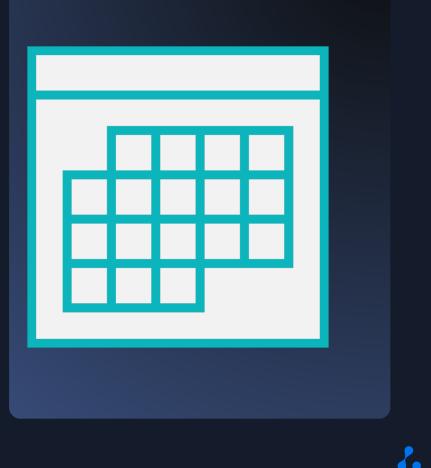
? Did not consent

#### **GenAl Consent**

- Every automated interview begins with a transparent AI disclosure message
- Consent language meets compliance requirements for multi-state AI regulations
- Candidates who decline consent receive "Did Not Consent" status
- Consent decline ≠ Failed interview
- Recruiters can still engage candidates through traditional communication methods

#### **PIXEL Calendar**

- Separate Pixel Calendar system
- Enable in Pixel Calendar settings and set availability windows
- Bot offers available times to qualified candidates
- Both recruiter and candidate receive calendar invites via email
- Currently one candidate per time slot



# **Optimizing Talent Screening**

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#### **Optimizing Talent Screening**



for general applications





Specialized Bots

Evaluate every job application regardless of recruiter availability Two-Tiered Approach

Efficiently and respectfully identify key disqualifiers and collect essential candidate information Unclaimed Talent Check Set as System Default to reach people who are not yet assigned to a recruiter





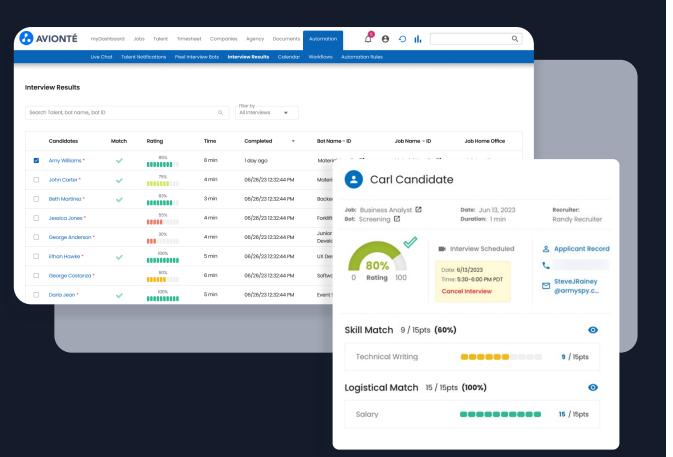
## **Optimizing Talent Screening**

General Apply Bot	Job Specific Bot
Work authorization	Teaching Spanish experience
Salary expectations: broad range	Middle school classroom management
Basic education requirements	Spanish curriculum development
General availability	Educational technology skills
Universal disqualifiers	Role-specific certifications

## **Interview Results**

## Analyzing Interview Results

- Question mark indicates consent declined, not a poor result
- Review individual responses and scores for more detail
- Answers can be reviewed here or in the Activities tab of the Talent Record
- Full interview transcript available



## Interview Transcripts

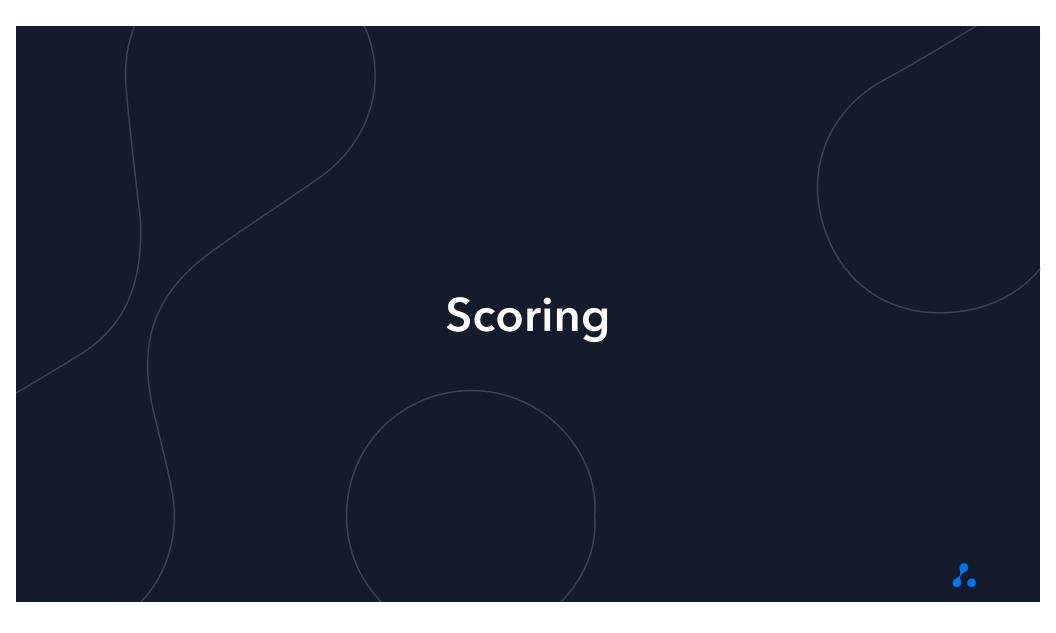
NNECT	myDashboar	and Jobs Candidates Timesheet invoices Companies Documents BackOffice Analyze Sub-Vendors QuickPlace						9		ype to search	٩	
XEL Interviews			el Bots Pix	el Interviews Calend	lar Workflows Autome	stion Rules						
Candidate	Match	Rating	Time	Completed	Face-to-Face	Bot Name - ID	Job Name - ID	Client	Recruiter	Sales Rep	Transce	
KanavTalent MehraTalent	1	82%	1 min	22 days ago	07/18/2024 CDT	3D Home Printer Operator - 271247 🗹	3D Home Printing Operator - 37354551	Kanav TestCo	KanavSales MehraSales	null null	P	
KanavTalent MehraTalent	1	83%	1 min	22 days ago		3D Home Printer Operator - 271247 🗹	3D Home Printing Operator - 37354551	Kanav TestCo	KanavSales MehraSales	null null	ē	
KanavTalent MehraTalent	1	100%	3 min	22 days ago	07/17/2024 CDT	3D Home Printer Operator - 271247 💆	3D Home Printing Operator - 37354551	Kanav TestCo	KanavSales MehraSales	null null	F	
KanavTalent MehraTalent	1	100%	1 min	a month ago	07/09/2024 CDT	English teacher (2) - 152275 🖄	English teacher - 36910781 🖄	Kanav TestCo	KanavSales MehraSales	null null	F	
Andrew Axelrod		68%.	1 min	a month ago		Spanish Teacher (2) - 988993 🗹	General Apply	NA	Andrew Axelrod	NA	F	
KanavTalent MehraTalent	1	100%	1 min	a month ago		Spanish Teacher (2) - 988993 🖄	General Apply	NA	KanavSales MehraSales	NA	F	
(anavTalent MehraTalent	?	Did not consent	0 min	2 months ago		Spanish Teacher - 317338 🗹	Implementation demo - 36932036 🗹	Kanav TestCo	KanavSales MehraSales	null null		
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anavTalent ehraTalent	1	100%	1 min	3 months ago		Follow up questions bot (4) - 659118	Bug eater - 35178991 🗹	Kanav TestCo	KanavSales MehraSales	KanavSales MehraSales	F	
anavTalent tehraTalent	1	100%	1 min	3 months ago		Follow up questions bot - 235131 🗹	TestJobDescs - 35924215 🗹	Kanav TestCo	KanavSales MehraSales	null null	Ø	

SCORING IS NOT PERFORMED BY AI

## Behind the Curtain Bot Thoughts & Al Transparency

- **Bot Thoughts**: Special section in interview transcripts showing AI analysis
- **Purpose:** Reveals how the AI interprets and processes candidate responses
- Visibility: Only visible to recruiters, never to candidates
- Value: Understand logic behind bot responses and follow-up questions
  - Identify potential misinterpretations or confusion points
  - Gain insight into Al decision process

Culthere	et Kamboj	
	tron3@workn.com	×
	123 Moving on, how many years of experience do you have in data analysis and financial reporting?	^
	You	
	I have 3 years of experience.	5
	C Pixel	
	The candidate has 3 years of experience in data analysis and financial reporting, which seems relevant for the Data Scientist role. III make a note of this and continue with the next question	1.
	Thank you for sharing that. Next, how many years of experience do you have in technical support?	
	You	
	I have 7 years of experience in support	v
	Close	
Loui	III Deserver - 518100 (4 Toddik Deserver - 4	



## Understanding PIXEL Scoring

- Base score: 5 points per qualifier × assigned weight
- Overall score = percentage of total possible points earned
- Different scoring methods for each question type:
  - Authorization, Education, Yes/No: All or nothing
  - Salary/Start Date:
     Partial credit for close matches
  - Skills: Proportional credit based on requirements



#### Example

Interview with salary question (weight 4) and skill question (weight 5)

- Candidate earns 16/20 points for salary and 20/25 for skills
- Total score: 36/45 = 80% match

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## Salary & Skills Scoring Example

# Salary ExampleSkills ExampleImage: \$100K-\$120K (range of \$20K)Image: \$100K-\$120K (range of \$10K)Image: \$100K-\$120K (range of \$10

## **Real World Success Story**

AI Automation ensures you don't miss exceptional talent

#### 

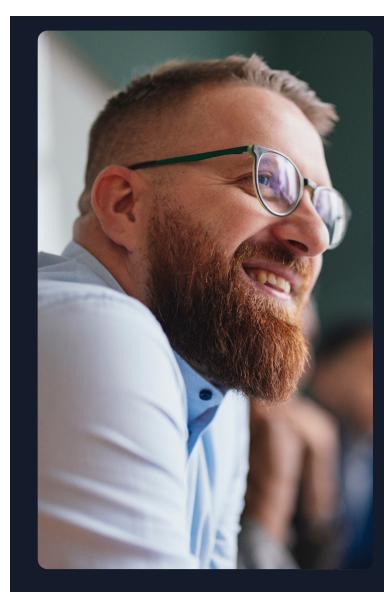
#### Kimberly

"During my job search, I applied to over 200 roles. PIXEL allowed me to answer questions in a way that spoke to my personality and intelligence. It made the process very engaging and gave me the impression that Avionté cared more about the type of person I was, rather than solely focusing on specific job experience."



Jason Hilton,
JAson Hilton,
UX Designer
"Kimberly wouldn't
have even been on my
radar if we used more
manual recruiting
methods."

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## **Best Practices**

1	<b>Start small:</b> One high-volume job with consistent criteria
2	<b>Involve recruiters:</b> Tap their experience to include great questions
3	<b>Communicate with candidates:</b> Explain the AI assistant and benefits
4	<b>Review regularly:</b> Use feedback to continually improve
5	<b>Use our support:</b> Access training and resources when needed

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## Measuring Success

#### **Measuring Success**

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#### **Recruiter Time**

Recruiters typically spend 25% of their time on initial screening activities

#### **First Response Time**

Automation reduces this from hours or even days to *minutes* 

#### **Candidate** Pool

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Automated screening can increase the number of candidates evaluated by up to **300%** 

#### **More Completions**

One client saw **45%** higher interview completion rates when using GenAl bots



## **Relevant Reports**

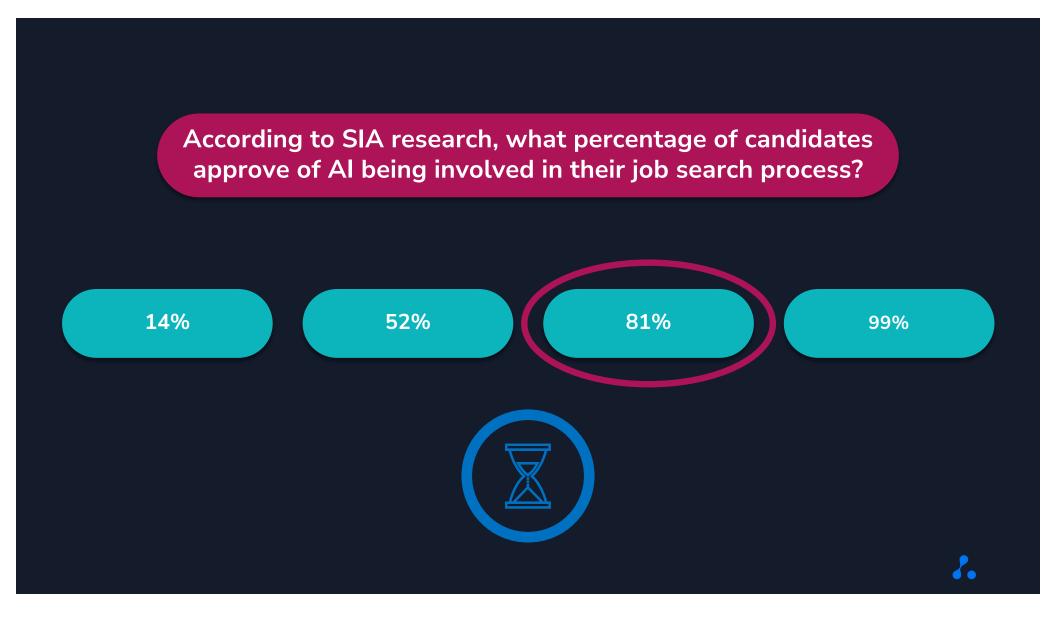


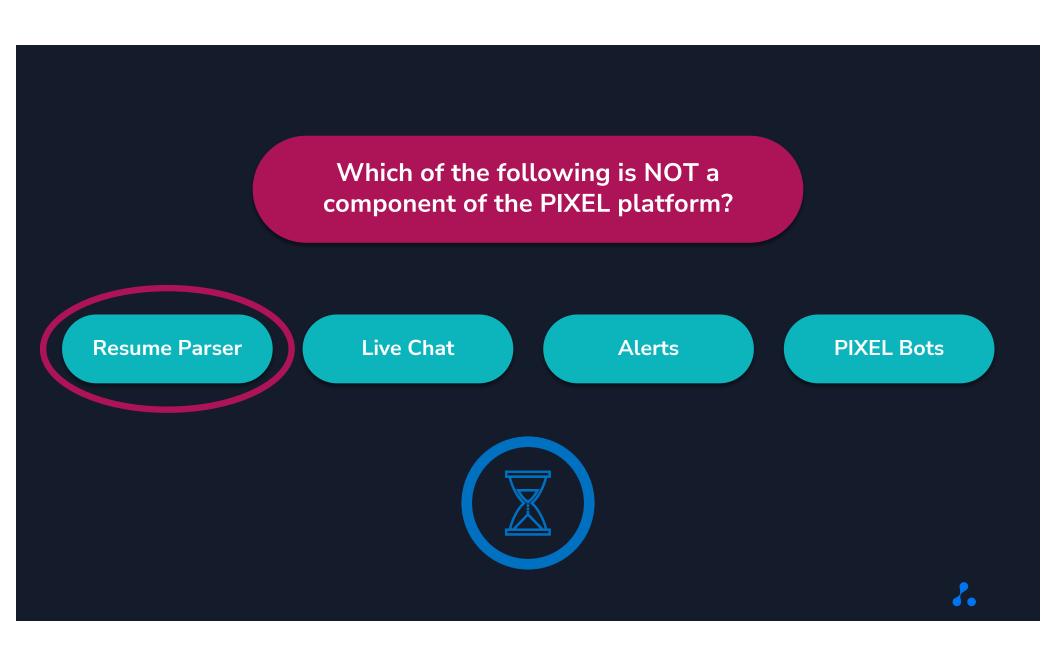
Messaging Utilization

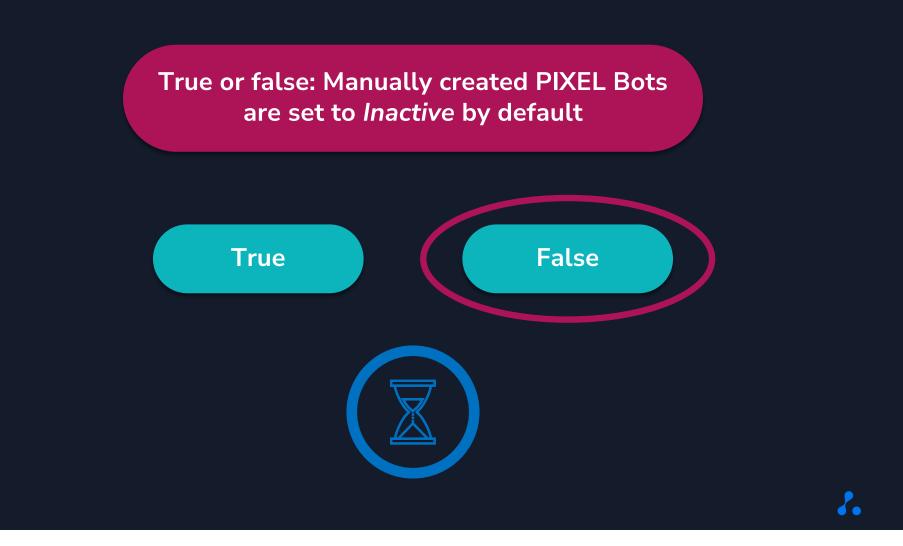


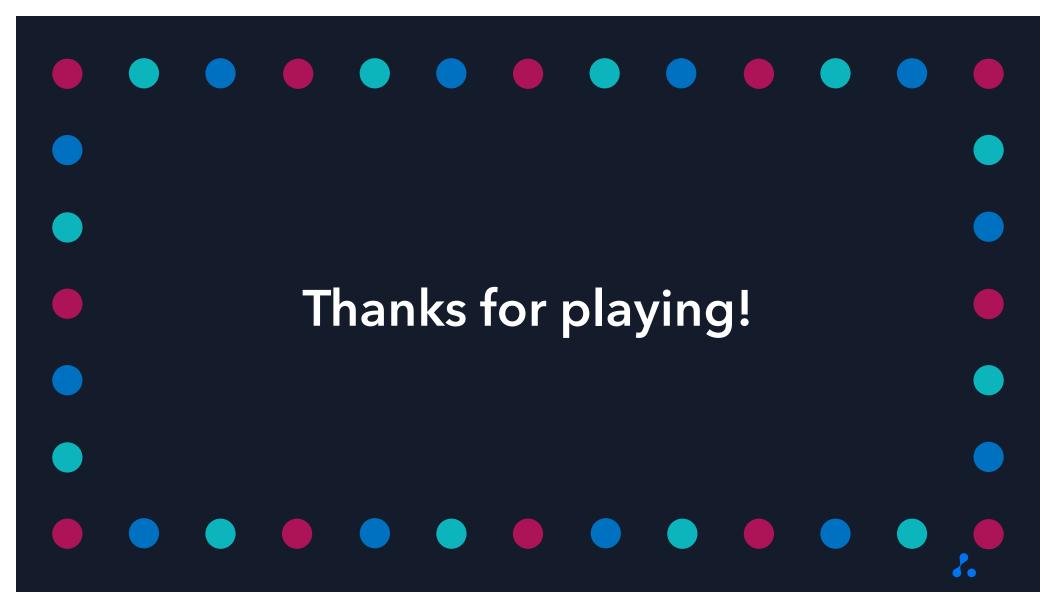
Interview Utilization











## Next Steps



#### Resources

Scan the code to access our Knowledge Base Article and Micro Video

Recording of this session will be emailed



#### **Next PIXEL Webinar**

Avionté PIXEL Talent Engagement: Automating Communication Throughout the Candidate Lifecycle

June 4<sup>th</sup>, 2025 at 1:00 CT





